### A Fraternal Benefit Society.

789 Don Mills Road, Toronto, ON, Canada M3C 1T9 F. 877 329 4631 U.S. Mailing Address: P.O. Box 179 Buffalo, NY 14201-0179 T. 800 828 1540 foresters.com

# Tips for Submitting a Foresters Application for Individual Life Insurance

- Money orders or cashier's checks are NOT permitted for the payment of initial premiums.
- Premium payments CANNOT be made by the producer (unless the proposed insured is the producer or a dependent of the producer).
- Explain to your client that if a premium is returned due to non sufficient funds, the bank could attempt to re-draft within 5 business days in order to try to successfully collect the premium.
- Make sure you have the right application and forms for the state where the application is signed. Make sure you verify product rules and state availability for the applicable state.
- We may require additional information for each "Yes" answer to a question in the Lifestyle, either Medical, or a Rider section. You can speed up the Underwriting process by completing the questionnaire that is applicable to each "Yes" answer or if an applicable questionnaire is not available by providing details in the Additional Information section. Available questionnaires are listed on the Producer Report.
- Where additional space is required, use a separate sheet of paper, which must be signed and dated by the producer, Proposed Insured and Owner, if different from the Proposed Insured.
- For medically underwritten products, you are responsible for ordering requirements (refer to the Age & Amount requirements charts in the Underwriting Guide).
- Make sure all applicable questions are answered and that the answers are legible.
- When faxing, make sure pages are straight to avoid cutting off form numbers during submission.

#### Checklist (The owner is the proposed insured unless the Owner section of the Application is completed.)

	·····	
Proposed Insured/Owner	Payer	Producer
✓ Initialed all corrections (do not use white out), if any, and signed the Signature section (Proposed insured and Owner)	<ul> <li>Signed the PAC Authorization (if applicable)</li> </ul>	<ul> <li>Initialed all corrections, if any, and signed the Producer</li> </ul>
<ul> <li>Signed and dated any supplemental sheets of paper (if required) (Proposed insured and Owner)</li> </ul>		Certification section ✓ Signed and dated any
<ul> <li>Initialed the TIA Acknowledgement (if pre-conditions not met) (Owner only)</li> </ul>		supplemental sheets of paper (if required)
Send to Foresters	Leave with Owner	Leave with Proposed Insured
✓ Completed application, the Product Details page and the Producer Report page	<ul> <li>TIA Agreement (if pre-conditions are met)</li> </ul>	✓ Notices
If applicable: <ul> <li>First premium</li> <li>Void check</li> <li>Underwriting questionnaire(s)</li> <li>State and Foresters replacement/rollover/surrender/disclosure forms</li> <li>Completed Contingent Owner/Other Payer Identification form</li> <li>Signed Illustration or illustration certification form</li> <li>Notice and Consent for Blood and Body Fluid Testing (medically underwritten products)</li> </ul>	<ul> <li>Disclosure forms (e.g. Accelerated Death Benefit Rider Disclosure)</li> <li>Buyer's Guide If applicable:</li> <li>State and Foresters replacement/rollover/ surrender forms</li> <li>Signed Illustration or illustration certification form</li> </ul>	

### **Foresters Difference**

- We believe in enriching lives and building strong communities that's our purpose. It has defined us since 1874, and it helps us continually redefine what a financial services provider can do for you and your family.
- We believe that you deserve more than a financial services provider you deserve a partner that will help you prosper and improve your community.
- Foresters is a fraternal benefit society and as such, some aspects of our ownership and beneficiary rules are different than other carriers. Be sure to read the rules found in the Toolbox/Underwriting Resources section of Foresters producer website before taking an application for Foresters products.

**Questions?** Go to Foresters producer website ezbiz (https://portal.foresters.biz)



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Product Details (Complete an	d submit only if applying for te	rm life insurance.)
Proposed Insured		
First name:	Middle name: _	Last name:
Your Term Life		
Amount of life insurance applied for o	n the proposed insured: \$	
Non-medical Term: O 10 year O 15 year O 20	year O 25 year O 30 year	Medical Term: O 10 year O 15 year O 20 year O 25 year O 30 year
Charity Benefit Beneficiary Desi	gnation	
now or at any time prior to the insured be paid. Eligible beneficiary means a	d's death. If an eligible benefician charitable organization accredited	Renefit. The owner can designate an eligible beneficiary for that benefit ry is not designated prior to the insured's death, no Charity Benefit will d as tax exempt under section 501(c)(3) of the Internal Revenue Code 70(c) of that code, or any successor provision(s) thereto.
		Tax I.D. #:
Street Address:	City	State: Zip:
Riders (Subject to state and produ	ct availability.)	
		OR O Disability income (accident only): \$ approved, applying for Disability income (accident only)?
O Accidental death:	O Children's term:	O Waiver of premium
O Other rider(s):	· · · · · · · · · · · · · · · · · · ·	
Remarks:		
There may be additional Disclosure fo certificate can be issued.	rms required. Check the State re	quirements as these forms would need to be completed before the

This form is part of the Application for Individual Life Insurance.

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	ddle name: Last name:			
mpleted.)				
the proposed in	ed: \$			
) Medical				
	O Monthly O Quarterly	O Semi-annually	O Annually	
Life insurance qualification test:Death benefit option:O Guideline Premium Test (GPT)O LevelO Cash Value Accumulation Test (CVAT)O Increasing				
O No nt of 1035 excha		-	-	
's death. If an el haritable organiz tribution as defir	e a Charity Benefit. The owner can designate ole beneficiary is not designated prior to the ir on accredited as tax exempt under section 50 in section 170(c) of that code, or any success	nsured's death, no Cha 11(c)(3) of the Internal sor provision(s) thereto	arity Benefit will Revenue Code o.	
	City:	State: Zip:		
t availability.)				
O Chil	n's term: O Guar	ranteed purchase optic	n	
i	O Other rider(s):			
	t? If "No", state amount and reason in the Re son in the Remarks section below.		O Yes O No O Yes O No	

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Product Details (Complete and submi	t only if applying for w	hole life insurance.)				
Proposed Insured						
First name:	Middle name:	Las	t name:			
Advantage Plus Whole Life						
Amount of life insurance applied for on the proposed insured: \$						
Plan Type: O Paid-up at 100 O 20 Pay		Underwriting: O No				
Dividend Option: O Paid-up addition	Dividend Option:         O Paid-up additions         O Paid in cash         O Left on deposit         O To reduce premiums					
Automatic premium loan provision elected? ("Yes" or "No" must be indicated) O Yes O No If "Yes", overdue premium will be paid through a loan against, and for as long as there is, available cash value, if any. If "No", the certificate's Nonforfeiture provisions will automatically apply, if premium is overdue at the end of the Grace Period, resulting in either reduced coverage or surrender.						
Charity Benefit Beneficiary Designation         The life insurance product applied for will, if issued, include a Charity Benefit. The owner can designate an eligible beneficiary for that benefit now or at any time prior to the insured's death. If an eligible beneficiary is not designated prior to the insured's death, no Charity Benefit will be paid. Eligible beneficiary means a charitable organization accredited as tax exempt under section 501(c)(3) of the Internal Revenue Code and eligible to receive a charitable contribution as defined in section 170(c) of that code, or any successor provision(s) thereto.         Charitable Organization Name:       Tax I.D. #:						
Street Address:						
Riders (Subject to state and product availa			0.0000	_ip		
O Accidental death: \$	O Children's term:		O Disability income (ac \$			
O Guaranteed insurability	Term: O 10 year O \$	20 year	O Waiver of premium			
O Flexible payment paid-up additions Maximum annual payment amount: \$		O Single payment pai	d-up additions mount: \$			
Planned payment amount (by mode): \$ (must be the same mode as premiums for certificate) The planned payment amount will be added to for the certificate and rider(s), if any, to determ each billing, if direct bill, or of each draft, if PAG automatic payment option, is elected for paym	Payment method: O Check O PAC (planned payment amount will be added to the amount to be drafted as first premium payment). O Transfer O Other Source of payment:		st premium payment).			
Complete if the proposed insured is a juvenile.       a) State amount of life insurance on primary caregiver:         a) State amount of life insurance on primary caregiver:       \$						
There may be additional Disclosure forms requ	ired hefore the certificat	te can be issued Check	the State requirements			
		tion for Individual Life Ins	•			

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### **Application for Individual Life Insurance**

<b>Proposed</b> I	Insured									
First name	name Middle name Last name		st name			O Mal O Ferr				
Street addre	Street address		City	City			Zip			
Social secur	ity #	Home phone #	ŧ	Alternate phone/Cell #	Date of birth	(mmm/dd/yyyy)	State	& Country of	birth	
U.S. citizen? O Yes O No. If "No", immigration status: O Green card holder O Permanent resident O Other (provide						rovide Visa 1	ype):			
				O Passport	-					
	& duties:		Incomo (	aget 10 months). A					<u></u>	
Foresters me		O Seasonal	Email	past 12 months): \$		Active duty mil	itary or	Primary la		
		or membership.	LIIIaii					O English		
Owner (Con	nplete only if	other than the pi	roposed in:	sured. If there is to be a co	ntingent owne	r, use the Conting	ent Ow	ner/Other Pa	yer I.D.	Form.)
Full legal na	me of Individ	ual (First, Middle	e, Last), Or	ganization, Charity, Busine	ess or Trust		Socia	al security #	/ Tax I.C	). #
Street addre	SS				City		State	)	Zip	
				O Passport	O Other gov	ernment I.D.:				
					Email:					
Phone #		If Trust, name o			_		-1	st, date of Ti	ust agr	eement
lf Individual:	O Male O Female	Date of birth (m	ımm/dd/yyyy	U.S. citizen? O Yes O O Green card hold				provide Visa	type):	
		ficiary below is	revocable,	unless "irrevocable" is w					- <u>JP =</u> /-	
						Date of bi (mmm/dd/y	rth	Relationsh proposed in		% Share
Primary										1
Name: Address:										Total
Name: Address:										must equal
Name: Address:										100%
Contingent										
Name: Address:										Total must
Name: Address:										equal 100%
Financial Questions										
Financial Questions         1. Is there an understanding or agreement, whether in writing or not, or has an offer been made to:         a) Borrow or be given money, or other property, to pay for or enter into the insurance contract applied for?         b) Sell, transfer or assign an insurance contract issued as a result of this Application?         If "Yes" to 1a or 1b, provide details.							s O No s O No			

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For each "Yes" answer to a question in the Lifestyle, either Medical, a Rider or the Other Insurance section, providing details in the Additional Information section or completing the corresponding questionnaire may be required. For purposes of these questions, "you" and "your" mean the proposed insured, "diagnosed", "tested", "advised", "treated", "counseling" and "treatment" mean by a licensed physician or medical practitioner.

Lif	estyle Questions		
2.	Within the past 12 months, have you used tobacco, in any form, or another nicotine product? If "Yes", specify: O Cigarettes O Other	O Yes O No	0
3.	Within the past 5 years, have you:		
	a) Used marijuana (more than once a week), heroin, cocaine, a narcotic, a barbiturate, a hallucinogen or another controlled substance except as prescribed by a licensed physician or medical practitioner?	O Yes O No	0
	b) Received or been advised to receive treatment or counseling for, or to discontinue or reduce, the use of alcohol, or a non-prescribed or prescribed drug?	O Yes O No	0
4.	Do you expect, within the next 2 years, to change your country of residence or to travel outside of the United States, Canada, Caribbean Islands (excluding Haiti), Western Europe, Hong Kong, Australia or New Zealand?	O Yes O No	0
5.	Within the past 2 years, have you: a) Flown, or do you intend within the next 2 years to fly, in an aircraft as a student pilot or licensed pilot?	O Yes O No	0
	b) Engaged, or do you intend within the next 2 years to engage, in motor vehicle or boat racing, mountain or rock climbing, scuba diving, skydiving, ballooning, hang gliding or ultra light flying?	O Yes O No	0
6.	Within the past 5 years, have you had your driver's license suspended or revoked or been convicted of or pled guilty to more than 3 moving violations or to 1 or more driving while impaired or under the influence violations?	O Yes O No	0
7.	<ul><li>a) Within the past 10 years, have you been convicted of or pled guilty to a felony?</li><li>b) Are you currently on parole, incarcerated, or serving probation or within the past 12 months have you served probation?</li></ul>	O Yes O No O Yes O No	
P/	ART 1: Medical Questions		
8.	Your: Height (ft/in): Weight (lbs):		
9.	a) Date you last consulted a physician: Physician Name:		
	Address: Phone #:		
	b) Reason(s) you last consulted a physician:		
	c) Were you advised that results of that consultation were outside normal ranges?	O Yes O No	
<u> </u>	Are you currently taking prescription medication or under treatment?	O Yes O No	0
11.	. Have you ever been diagnosed with Acquired Immune Deficiency Syndrome (AIDS), AIDS Related Complex (ARC), or tested positive for Human Immunodeficiency Virus (HIV)?	O Yes O No	0
12	. Within the past 2 years, have you:		
	<ul> <li>a) Had or been advised to have a test (other than for HIV) such as an EKG, CT scan, bone scan, MRI scan, colonoscopy, echocardiogram, angiogram, biopsy, or endoscopy?</li> </ul>	O Yes O No	0
	b) Been advised to have a check up, consultation, medication, treatment, surgery, hospitalization, lab test or diagnostic		0
	test (other than for HIV) that has not yet been started or completed, or the results of which are not yet known?	O Yes O No	0
13	. Do you currently:		
	a) Reside in a nursing home or skilled nursing facility or psychiatric facility, or are you receiving or been advised to receive, skilled nursing care, hospice care, or home healthcare for a terminal condition that is expected to result in		
	death within the next 12 months or for a chronic condition?	O Yes O No	0
	b) Require the use of a wheelchair due to a chronic illness or disease?	O Yes O No	-
	c) Require assistance with any of the following activities of daily living: taking medications, bathing, dressing, eating, or toileting?	O Yes O No	0
14	. Within the past 3 years, have you been diagnosed with, or received treatment or medication, tested positive or been given medical advice for sleep apnea, seizures or epilepsy?	O Yes O No	0
15	. Within the past 10 years, have you been diagnosed with, or received treatment or medication, tested positive or been given medical advice for:		
	a) Diabetes, high blood pressure, a disease or disorder of the blood or lymphatic system, coronary artery disease, heart		
	murmur, chest pain, irregular heartbeat, aneurysm, stroke, transient ischemic attack, congestive heart failure (CHF), a		
	disease or disorder of the arteries or valves, peripheral vascular or arterial disease (PVD or PAD), or had a heart attack, heart surgery, heart procedure or circulatory surgery?	O Yes O No	0
	b) Cancer (excluding skin cancer that is basal cell carcinoma), tumor, gastrointestinal bleeding, unexplained weight loss, or a disease or disorder of the pancreas or endocrine system?	O Yes O No	0
	c) Asthma, emphysema, Chronic Obstructive Pulmonary Disease (COPD), shortness of breath, or a disease or disorder of the respiratory system or do you currently require the use of oxygen equipment?	O Yes O No	0
	d) Dementia, Alzheimer's disease, paralysis, multiple sclerosis, Parkinson's disease, Lou Gehrig's disease (ALS), muscular		
	dystrophy, fibromyalgia, or a disease or disorder of the brain or nervous system?		
	<ul> <li>e) Anxiety, depression, manic depression, bi-polar disorder, schizophrenia or a mental health disorder?</li> <li>f) Blood in the urine, hepatitis, Crohn's disease, Systemic Lupus, cirrhosis, or a disease or disorder of the liver, prostate,</li> </ul>	O Yes O No	U
	bladder, kidney, genito-urinary organs, connective tissue or the digestive or immune system (other than HIV)?	O Yes O No	0

PART 2: Add	ditional Medical Ques	tions (Complete only	if applying f	or a medio	ally underwritten	product )			
	PART 2: Additional Medical Questions (Complete only if applying for a medically underwritten product.)         16. Have you ever used tobacco, in any form, or another nicotine product?       O Yes O No				O Yes O No				
If "Yes", specify: Type used: Date last used:									
11 100 ,		noking, how many pac							
					O Yes O No				
	he past 5 years, have y								
	ated, tested or monito					n a moaioai	praotitionor,	01	O Yes O No
19. Within the past 10 years, have you been diagnosed with, or received treatment or medication, tested positive or been									
given m	edical advice for high	cholesterol?							O Yes O No
20. Net work	th: \$								
21. Primary	Physician Name (if dif	ferent from question 9	):						
Address	:					Pho	ne #:		
-	nave, alive or decease sease, stroke, cancer, j		-				es, heart atta	ick,	O Yes O No
Details to "Y	es" Age, if living	Age, at death			Details of con	dition / Caus	se of death		
Father									
Mother									
Sibling(s)									
<b>Disability In</b>	come / Waiver Rider	Questions (Complete	only if appl	ying for di	sability income o	r waiver cov	erage.)		
23. a) Hours	worked per week (pa	st 6 months):	b) # of	weeks wo	rked (past 12 mo	nths):			
	ne past 180 days, have y not actively at work o	•	-	regular job	o for more than 20	) consecutiv	e days or are	e you	O Yes O No
	he past 10 years, have edical advice for arthri							n	O Yes O No
	Ferm Rider Questions			· · · · · · · · · · · · · · · · · · ·		<b>,</b>			
Name	e of child (First, Middle (must be a child of th	e, Last) under 18 years e proposed insured)	sold	Gender (M or F)	Date of birth (mmm/dd/yyyy)	Height (ft/in)	Weight (lbs)	Amou	int of coverage in force
	he past 5 years, has a diagnosed with, receiv		cation for, or	been plac	ed under observa	ition for, a di	sease or dis	order?	O Yes O No
	advised to have a che								
· ·	other than for HIV) that				• • •		-		O Yes O No
lf "Yes",	to either question 26a	a or 26b, complete the	chart below	<i>'</i> .					
Question #	Name of child		late(s), treatint condition	ment,	Phys	ician's nam	e, address a	nd phor	ie #
Additional I	nformation (Explain a	Il "Vee" answers wher	a annlicahla	)					
	stion #, diagnosis, date			0	dical facilities ar	nd nhysician	s' name add	draceae	nhone #s
			mont, mould	ations, m			5 1141110, 444		

<b>Other Insurance</b> (Complete required State and Foresters replacement forms to be completed even if existing insurar			der/Disclosure f	orms. Some states	require	
27. Is there another annuity or life insurance application pe another insurer?	ending, on the lif	e of the propose	ed insured, with	Foresters or	O Yes O No	
28. Do you currently have an annuity or life, accidental deat	th, critical illness	s or disability inc	come insurance	pending or in force	? O Yes O No	
If "Yes", to either question 27 or 28, complete the chart below. Include existing life insurance or annuities that will be, or are in the process of being, lapsed or surrendered, and those lapsed or surrendered within the past 13 months.						
Name of Insurer	Annuity/Life insurance \$	Accidental death \$	Critical illness \$	Disability income (per month) \$	lssue year or indicate if pending	
29. Have you ever had an application for life, health, disability or critical illness insurance declined, rated or modified?         If "Yes", provide date:						
30. Will coverage be discontinued or reduced, or premium if the insurance applied for in this Application is issued				overage or an annu	iity, O Yes O No	
Payment Information and Authorization (The planned pr	emium quoted i	may change foll	owing underwr	iting review.)		
Payer is: O Proposed insured O Owner (if other than prop	oosed insured)	O Other (Comp	lete Contingent C	wner/Other Payer I.D	). Form)	
Payment mode: O Monthly (not available for direct bill) O	Quarterly O	Semi-annually	O Annually			
First premium payment to be made by: O Pre-Authorized (	Check (PAC)	O Check (payab	le to Foresters)	O Other		
Subsequent premium payments to be made by: O Pre-Aut	thorized Check (	(PAC) O Dire	ct Bill O Oth	ier		
Preferred draft date: O No O Yes, draft on the d	lay (between 1 <sup>st</sup>	and 28 <sup>th</sup> ) of the	month.			
PAC banking information (including drafting first premium)	to be taken fror	n:				
O Attached void check O Check submitted with this Ap	plication OI	nformation corr	npleted below (i	f no check availabl	e)	
Type of account: O Checking O Savings						
Name of financial institution:						
Routing Transit #:		Account # :				
PAC Authorization						
The payer, by signing below, verifies that the payer is the (above) and is permitted to provide this authorization, and a payments related to an insurance contract issued, if any, a or substituted by, or on behalf of, the payer, such as for ad institution from which deductions are to be drafted is autho 3) Foresters reserves the right to determine when the first each deduction. 4) If a deduction request is not honored w further resubmits for the deduction. 5) This authorization is Foresters may do at any time by written notice to the other. This authorization must be signed by the bank account own <b>X</b>	grees that: 1) Fo as a result of th ditional coverage rized to treat ea deduction and when submitted s effective imme	oresters is authoris Application, f ge, loan repaym ch draft by Fore each subseque to the financia ediately and will	orized to draft d rom that accou ent(s) or for pre- esters as though nt deduction, if al institution For continue until	leductions, for pren int or another acco emium deposit fund n it was made perso any, will be made resters may, at its terminated, which	niums and/or other unt later identified ds. 2) The financial onally by the payer. and the amount of sole discretion, do either the payer or	
	(Signature of	payer)				
Conversion Notification	(- 0	, <b>,</b> - ,				
Foresters can process a check provided for payment as a cle electronic fund transfer from the account that the check re		n or instead tak	e the informatio	on from the check t	o make a one-time	

Temporary Life Insurance Agreem	ent (TIA) Questions & Acknowle	edgement		
Has the proposed insured:				
1. Within the past 24 months, had either an investigation or treatment, by a physician or medical practitioner, for chest pain, heart problem, stroke, cancer or AIDS ("Investigation" does not include negative tests for HIV)?				
2. Within the past 4 months, been admi care facility (other than for childbirth)	-	admitted to a hospital or other	licensed health	O Yes O No
3. Within the past 4 months, had surger (other than for HIV) or investigation, the second se		-		O Yes O No
TIA Acknowledgement: Were all of the pr	e-conditions to temporary coverage	met?		
O No (Do not provide a check for first preven if first premium payment is provi		•	rary insurance cove	rage in effect,
O Yes. I, the owner, understand that tem Agreement. First premium payment, ir in the Payment Information and Author	n the amount of \$, is a			
O Pre-Authorized Check (PAC) C	Check O Other (cannot be a tra	nsfer of funds from existing lif	e insurance or annu	ity contract(s))
Although the first premium payment amount shown above is subject to change following underwriting, this amount must be at least equal to the monthly premium quoted for the insurance, including each rider, applied for in this Application.				
Secondary Addressee (Complete only if	designating another person to receiv	ve notification regarding a pos	sible lapse in cover	age.)
First name	Middle name	Last name		O Male O Female
Street address		City	State	Zip
Declarations and Agreements			·	

"Application" means this Application for Individual Life Insurance and includes additional forms, if any, that are part of this Application. "I/Me" means individually each person identified in this Application as either the proposed insured or the owner, and the parent/legal guardian signing this Application if the proposed insured is a juvenile.

I, as evidenced by my signature(s) in this Application, declare that: 1) I have reviewed this Application. 2) I was asked every question that applies to me and provided the answers shown, in this Application, to these questions. 3) The statements, answers, and representations contained in this Application are full, complete and true, to the best of my knowledge and belief. 4) If I am the owner and if the amount of life insurance applied for on the life of the proposed insured is at least \$20,000, I have been provided, either in paper or electronically, with the Accelerated Death Benefit Rider Disclosure.

I understand and agree that: 1) All statements made in this Application shall be representations and not warranties. 2) This Application, Foresters Instruments of Incorporation and its Constitution now in force or subsequently amended shall form part of the entire contract if an insurance contract is issued by Foresters. 3) No person is authorized to advise me that any untrue or incomplete answer or information is acceptable. 4) The answers, statements and representations contained in this Application will influence the assessment and acceptance of this Application by Foresters. 5) A material misrepresentation, or untrue declaration, or failure to disclose all material facts, may result in loss of coverage or cancellation of the insurance contract. 6) Foresters will have no liability under an insurance contract issued, if any, as a result of this Application until the date that insurance contract comes into effect, according to its terms, and then only if (a) the first premium due, for that insurance contract, is provided in full on or before the delivery date of that insurance contract and is received by Foresters from the financial institution from which it is to be collected, and (b) between the date this Application was signed and the date that insurance contract comes into effect there is no event, no diagnosed change in health, and no change in the habits or circumstances of the proposed insured, or a child if any, identified in this Application, that would require a change to an answer to a question in this Application. 7) Foresters and its subsidiaries may review, transfer and otherwise use, information provided in this Application or obtained by Foresters or its subsidiaries to assess, develop, or offer and issue to me (including post issue administration), other financial products or benefits. 8) Before issuing an insurance contract, Foresters may require and obtain information about me to validate my identity.

I further understand and agree that: 1) Changes or corrections made to this Application by Foresters, if any, are ratified by the owner if the insurance contract delivered, if any, is not returned during the cancellation period. Such changes or corrections may be made directly on this Application or by an amendment to this Application. 2) No producer, medical examiner or any other person, except Foresters Executive Secretary or successor position, has power on behalf of Foresters to make, modify, or discharge an insurance contract. 3) This Application and related documents may be completed, signed and/or submitted to Foresters by voice and/or electronic means and if completed in paper form this original Application may be destroyed after confirmation of successful transmission. 4) Foresters may contact or send messages to me, including pre-recorded and text messages and calls or messages by use of an automatic telephone dialing system, using the phone number(s), including wireless number(s), either provided in this Application or number(s) that I later provide. 5) I understand that providing an email address is optional. If I have chosen to provide an email address in this Application or choose to provide one in the future, Foresters may use that address to send messages or documents to me electronically. 6) Any person who knowingly presents a false statement in an application for insurance may be guilty of a criminal offense and subject to penalties under state law.

#### Authorization To Obtain And Disclose Information

This authorization is for the purpose of (a) assessing insurance coverage eligibility and premium amounts, (b) adjudicating claims, (c) supporting The Independent Order of Foresters ("Foresters") business analysis and operations and (d) record keeping and future servicing by authorized persons. In this authorization, "proposed insured", "owner" and "parent/legal guardian" mean each person identified as such in this Application. "Child" means each child named, if any, and proposed for insurance, in this Application. "Authorized persons" means reinsurers, insurance agents, agencies, and Foresters subsidiaries and those performing services in relation to an application for insurance, insurance product, benefit claim or supporting Foresters business analysis and operations. As evidenced by the signature(s) in the Signature Section of this Application, the proposed insured and owner, on their behalf and on behalf of each child, or the parent/legal guardian on behalf of the proposed insured if the proposed insured is a juvenile, authorizes Foresters and authorized persons to obtain an investigative consumer report and/or information about him/her from any: physician, medical practitioner, hospital, clinic, or medical facility; employer; insurer or institution; consumer reporting agency: pharmacy, pharmacy benefits manager or other pharmacy related services organization; or MIB, Inc. ("MIB"). This includes obtaining records or other information available as to: past, current or future diagnosis, treatment and prognosis of a physical or mental condition; past, current or future drug, physical and mental health, and alcohol-related information that may be protected by federal or state laws and regulations. Information may be disclosed: between and among Foresters and authorized persons; to companies to which the proposed insured has or may apply to for insurance coverage or benefits; as required or permitted by law. The proposed insured, and owner, on their behalf and on behalf of each child, or the parent/legal guardian on behalf of the proposed insured if the proposed insured is a juvenile, authorizes Foresters and authorized persons, to make a brief report of the proposed insured's and each child's personal and/or protected health information to MIB. even if this Application is cancelled or withdrawn. Obtained or disclosed information may no longer be protected by federal privacy laws. This authorization is valid for two years from the date of this Application. This time limit complies with the time limit, if any, permitted by the applicable law in the state where the certificate is delivered or issued for delivery. A copy of this authorization shall be as valid as the original. Each person signing this authorization may at any time, by written notice to Foresters, revoke their authorization, except that reporting to MIB and action(s) begun before receipt of notice will not be affected. A Notices page has been provided to the proposed insured if this Application was signed in paper or will be sent electronically as part of the signed application package if this Application was signed electronically. It includes the MIB and Fair Credit Reporting Notices. A copy of this authorization will be provided upon request.

Signature Section (For purposes of entire Application.)

Proposed insured's signature: X		
Owner's signature: X		
The owner or the proposed insured, if the proposed insured is the owner, signed in	(State)	on (mmm/dd/yyyy)
Parent/Legal guardian's name (print full name):		

Parent/Legal guardian's signature: X

#### **Producer Certification**

Unless specifically stated otherwise in the Producer Report, I certify each of the following:

a) I am not aware of undisclosed information about the health, habits or lifestyle of the proposed insured or a child, identified in this Application, that might affect insurability. b) I asked the proposed insured, the parent/legal guardian if the proposed insured is a juvenile, and/or the owner each question as written in this Application to which an answer is shown, and recorded the answers as given to me by each person. c) This Application was reviewed by each person signing in the Signature Section before it was signed by that person. d) This Application has not been altered in any way after the proposed insured, the parent/legal guardian if the proposed insured is a juvenile, and owner signed it. e) I complied with applicable regulatory requirements including those relating to the solicitation and sale of life insurance to active duty members of the United States military. f) If applicable, I have disclosed that this Application, if completed in paper form, may be transmitted to Foresters by electronic means and that this original Application may be destroyed after confirmation of successful transmission. g) I have made no misrepresentation(s) about Foresters product(s) applied for in this Application. I have made no promise(s) regarding the benefit(s) or future performance of the product(s) applied for, other than as specifically written in the specific product(s) applied for in this Application. h) If the amount of life insurance applied for on the life of the proposed insured is at least \$20,000, the owner has been provided, either in paper or electronically, with the Accelerated Death Benefit Rider Disclosure.

Will the certificate applied for be a replacement for, or a change to, existing life insurance or an annu	uity?	O Yes O No
Are you related to the proposed insured?		O Yes O No
Did you personally meet with the proposed insured and owner and review the document(s) used to v and birth date of each person?	erify identity	O Yes O No
Producer's name (print full name):	Producer #:	
Producer's signature: X	Date:	(mmm/dd/yyyy)

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### Temporary Life Insurance Agreement (TIA) (Complete and leave with the owner only if all pre-conditions are met.)

Definitions - "Application" means the Application for Individual Life Insurance to which this Agreement relates. "Foresters", "we", "our", and "us" mean The Independent Order of Foresters. "Producer" means the person who signed the Application as the producer. "Proposed Insured" and "Owner" mean the person(s) identified as such in the Application.

Pre-Conditions to Temporary Coverage - Subject to the terms of this Agreement, we agree to provide the temporary coverage set out in this Agreement, effective on the date the Application is signed by the owner, if each of the following pre-conditions are met: 1) The proposed insured is not, on that date, less than 15 days old or age 71 or older. 2) No more than \$1,000,000 of life insurance on the proposed insured is applied for in the Application, not including coverage or benefits, if any, to be provided by rider(s), whether applied for or not, 3) Each question in the Temporary Life Insurance Agreement (TIA) Questions section is answered "No" and each "No" answer shown is truthful and 4) No later than the date the Application is signed by the owner, first payment, at least equal to a monthly premium quoted for the insurance, including each rider, applied for in the Application, is provided or authorized by a method other than a transfer of funds from existing life insurance or annuity contract(s). If one or more of the above pre-conditions are not met, no temporary coverage takes effect even if this Agreement was left with the owner.

#### **Temporary Life Insurance Agreement (TIA) Questions**

Has the proposed insured:

- 1. Within the past 24 months, had either an investigation or treatment, by a physician or medical practitioner, for chest pain, O Yes O No heart problem, stroke, cancer or AIDS ("Investigation" does not include negative tests for HIV)?
- Within the past 4 months, been admitted or been medically advised to be admitted to a hospital or other licensed health 2. care facility (other than for childbirth)?
- 3. Within the past 4 months, had surgery performed or recommended, had or been medically advised to have a medical test (other than for HIV) or investigation, that has not yet been started or completed, or the results of which are not yet known? O Yes O No

Amount of Temporary Coverage - Subject to the terms of this Agreement, if each of the above pre-conditions is met and the proposed insured dies while this Agreement is in effect, Foresters shall pay in total, to the beneficiary(ies), as shown in the Application, under this and all other Foresters temporary life insurance agreement(s) insuring the life of the proposed insured, the lesser of a) \$500,000; and, b) the amount of life insurance coverage applied for in the Application on the deceased proposed insured, not including coverage or benefits, if any, to be provided by rider(s), whether applied for or not. No temporary coverage is provided under this Agreement for coverage or benefits, whether applied for or not, that are to be provided under a rider. If we pay under this Agreement then we will retain, if collected, or deduct from the amount payable, if not collected, an amount equal to the minimum first payment amount described in the 4th pre-condition. If we do not pay under this Agreement then the first payment amount, if collected, will be (a) applied as first premium to the certificate issued, if any, as a result of the Application, or (b) refunded, without interest, if no such certificate is issued.

Termination of Temporary Coverage - Subject to the terms of this Agreement, if temporary coverage takes effect under this Agreement, temporary coverage will terminate, and shall be of no further force or effect, on the earliest of the following: 1) Ninety (90) days from the date shown in the Application as the date that the Application was signed by the owner. That date shall be the first day for purposes of calculating this ninety (90) day period. 2) The date an approved Foresters certificate comes into effect as described in that certificate, if a certificate is issued in response to the Application. 3) The issue date, as shown in our records, for an approved Foresters certificate issued in response to the Application if that certificate either does not meet the conditions to come into effect, as described in that certificate, or is rescinded. 4) The date we offer, as shown in our records, the owner a Foresters certificate in response to, but not as applied for in, the Application. 5) The date a written or oral request to cancel or withdraw the Application or terminate this Agreement is made by or on behalf of the proposed insured or the owner. 6) The date written notice is sent by us, as shown in our records, to the owner, terminating this Agreement, cancelling or declining the Application.

Special Limitations - This Agreement shall be void if the first payment, regardless of method, is not honored when presented for payment. Fraud, material misrepresentation or non-disclosure in the Application will void this Agreement and limit our liability to a refund of payment(s) made to us. If the proposed insured dies by suicide, whether sane or insane, our liability under this Agreement is limited to a refund of the payment(s) made to us.

Entire Agreement and Governing Law - This Agreement contains the entire terms regarding temporary coverage. No one, including the producer, is authorized to waive, modify or change in writing, orally, or otherwise the terms of this Agreement or to promise or represent the terms of this Agreement other than as expressly written in this Agreement. This Agreement shall be governed by and subject to the laws of the State in which this Agreement was delivered to the owner.

Acknowledgement - I, the proposed insured and owner, if other than the proposed insured, by signing in the Signature Section of the Application. acknowledge and agree that I have reviewed, understand and accept the terms of this Temporary Life Insurance Agreement.

Countersigned,

rbj

James R. Boyle, President & Chief Executive Officer Foresters<sup>™</sup> is the trade name and a trademark of The Independent Order of Foresters ("Foresters").



O Yes O No

foresters.com

### The Independent Order of Foresters ("Foresters") A Fraternal Banafit Society

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### Accelerated Death Benefit Rider Disclosure (This disclosure must be given to the owner.)

The insurance contract you are applying for may include one of the following accelerated death benefit riders: Accelerated Death Benefit Rider (for Chronic, Critical and Terminal Illness); Accelerated Death Benefit Rider (for Critical and Terminal Illness); or Accelerated Death Benefit Rider (for Terminal Illness). You should review the insurance contract issued, if any, to determine which one of these riders, if any, it includes. This disclosure provides only a brief description of the accelerated death benefit rider ("rider") that may be included in the insurance contract; it is not the rider and only the provisions of the rider, and the certificate that the rider is attached to, will control. A full description can be found within the certificate and rider issued, if any, therefore it is important that you read the certificate and rider carefully.

### Benefit Description

The rider provides the opportunity for the owner to accelerate a portion of the certificate's eligible death benefit ("acceleration amount"), during the lifetime of the insured, and receive an accelerated death benefit payment ("payment"). Under the conditions described in the rider the owner may elect to receive a payment if the insured is diagnosed, by a physician, with a chronic, critical or terminal illness, as applicable under that rider. The payment is paid to the owner and not to the beneficiary(ies). The rider is not, and is not intended to be, long-term care insurance.

There is no required premium or monthly rider deduction, as applicable, for the rider. However, a payment may have deductions and other effects, as referred to in this disclosure.

Chronic illness means the insured:

- a) Is unable to perform, without substantial assistance from another person, at least two of the activities of daily living (bathing, continence, dressing, eating, toileting or transferring) for a period of at least 90 days, due to a loss of functional capacity; or
- b) Requires substantial supervision by another person to protect the insured from threats to health and safety due to the insured's severe cognitive impairment.

The chronic illness must be diagnosed by a physician as permanent.

Critical illness means the insured has one or more of the following, as defined in the rider: Advanced Alzheimer's Disease (before the insured's 75<sup>th</sup> birthday), Amyotrophic Lateral Sclerosis (ALS), End Stage Renal Failure (Kidney Failure), Life Threatening (Invasive) Cancer, Major Organ Failure, Myocardial Infarction (Heart Attack) or Stroke.

Terminal illness means the insured has a non-correctable illness or physical condition which is reasonably expected to result in death within 12 months of diagnosis.

### Amount of the Accelerated Death Benefit Payment

The accelerated death benefit payment may be less than the acceleration amount as we may deduct from the acceleration amount: an actuarial discount amount, determined by us; an administrative fee; the sum of the unpaid total premium or overdue monthly deductions, as applicable; and a loan repayment amount, if there is an outstanding loan.

For terminal illness: The actuarial discount amount and administrative fee will both be \$0.00. This means that the payment will only be less than the acceleration amount if, on the effective date of the payment, there are unpaid total premiums, overdue monthly deductions or an outstanding loan amount.

For chronic and critical illness: The administrative fee will be no more than \$500.00. The actuarial discount amount will be determined by us based upon a number of factors, such as the insured's age and life expectancy on the effective date of the payment, and will take into account the present value of future anticipated premiums or monthly deductions, as applicable. This means that the payment will be less, and depending on the individual circumstances of the claim could be substantially less, than the acceleration amount.

Each acceleration amount must be at least \$4,500.00 and must be such that after acceleration a residual face amount of at least \$10,000.00 remains. The total of all acceleration amounts cannot exceed the lesser of 95% of the eligible death benefit on the effective date of the first payment and \$500,000.00. For chronic illness the maximum amount that can be accelerated in any 12 month period is 24% of the eligible death benefit on the effective date of the first payment due to a chronic illness. For critical and terminal illness, the maximum amount that can be accelerated is 95% of the eligible death benefit on the effective date of the first payment.



### **Effect of Payment on the Certificate**

An accelerated death benefit payment will not end the certificate, however it will reduce the face amount and the amount, if any, of the paid-up additional insurance, account value or cash value, and loan amount on a pro-rata basis, based upon the acceleration amount. That payment will reduce the death benefit payable, if any, to the beneficiary(ies). The reduction to the face amount for chronic and critical illness will be more, and for terminal illness may be more, than the amount of the payment. Premiums or monthly deductions due, and dividends credited, after the effective date of the payment, will be adjusted based upon the reduced face amount. The adjusted premiums or monthly deductions, if any, will be as if the certificate had been issued at the reduced face amount.

The following example is hypothetical and is intended only to show the relationship between certificate values before and after payment of an accelerated death benefit. The example is based upon a whole life insurance certificate where an acceleration amount of 50% of the eligible death benefit has been approved.

	Before Acceleration	After Acceleration
Face Amount:	\$100,000.00	\$50,000.00
Amount of Paid-up Additional Insurance:	\$ 20,000.00	\$10,000.00
Eligible Death Benefit:	\$120,000.00	\$60,000.00
Cash Value:	\$30,000.00	\$15,000.00
Cash Value of Paid-up Additional Insurance:	\$10,000.00	\$ 5,000.00
Loan Amount:	\$ 8,000.00	\$ 4,000.00
Cash Surrender Value:	\$32,000.00	\$16,000.00
Annual Premium	\$ 1,272.00	\$ 672.00

### Effect of Payment on Taxation and Eligibility for Public Assistance

Receipt of an accelerated death benefit payment under the rider is intended to qualify for favorable tax treatment under the Internal Revenue Code. However, depending on individual circumstances or changes to that code, receipt of an accelerated death benefit payment may be a taxable event. You should consult with a qualified tax advisor in order to assess the tax impact of receiving an accelerated death benefit payment.

Receipt of an accelerated death benefit payment may affect your, your spouse's or your family's eligibility for public assistance such as Medicaid, supplemental social security income or other government benefits or entitlements. You should consult each applicable government agency before receiving an accelerated death benefit payment so that you can assess the impact on eligibility for such assistance.

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#### Notices (This page must be given to the proposed insured.)

For purposes of this Notice the following words and phrases are defined: "Application" means the Application for Individual Life Insurance to which this Notice relates; "Foresters", "we", "our", and "us" mean The Independent Order of Foresters; "Authorized persons" means reinsurers, insurance agents, agencies, and Foresters subsidiaries and those performing services in relation to an application for insurance, insurance product, benefit claim or supporting Foresters business analysis and operations; "Producer" means the licensed individual who signed the Application as the producer; "You" and "Your" mean individually the proposed insured, and each child, if any, identified in the Application. If you have questions regarding your application, discuss them with your producer or contact us directly at 1-800-828-1540. If you have questions regarding privacy contact Foresters Chief Privacy Officer or regarding underwriting or MIB, Inc. contact Foresters Chief Underwriter. You can write to either at 789 Don Mills Road Toronto, Canada M3C 1T9, or to our U.S. Mailing Address at P.O. Box 179 Buffalo, NY 14201-0179.

**Privacy** - Personal information we obtain about you is confidential. As permitted by privacy laws, information may be disclosed, without further authorization, between and among Foresters and authorized persons, to consumer reporting agencies hired to prepare consumer reports or consumer investigative reports, to companies to which you have applied for insurance coverage or benefits, and to those conducting bona fide actuarial, marketing or scientific studies or audits and the respective employees, agents, contractors and consultants of each of the aforementioned. We may also disclose information to your physician and MIB, Inc. ("MIB"). You can make a request to review personal information about you in our file. However, we will not disclose information to you that was prepared for an anticipated claim, civil or criminal proceeding. You may request correction of information which you believe to be inaccurate or irrelevant. Upon request, we will provide more information about these procedures.

**Medical and Personal Information** - The Underwriting process evaluates information about you to see if you qualify for the requested insurance. Answers in the Application are our principal source of information. We may contact other sources, such as a doctor, clinic, hospital, other insurers, or a lending institution. In some cases, we may ask an independent agency to prepare a consumer report or an investigative consumer report about you. These reports may include information on your character and general reputation. They may also include personal characteristics, such as health, prescription history, finances, job and mode of living. The federal Fair Credit Reporting Act gives you the right to make a written request, within a reasonable period of time, to receive additional information from Foresters about the nature and scope of an investigation. We will provide the contact information of any agency we ask to prepare such a report. You may contact the agency to learn about the contents or request a copy of the report. You may request a personal interview with the agency and they will make a reasonable attempt to talk to you. It will include that information in its report. If we order a report, it may include information obtained through interviews with your neighbors, friends or others you know. No adverse underwriting decision will be made based upon an individual's implied or confirmed sexual orientation or an individual's concern about or consultation for AIDS information.

**MIB**, **Inc.** - Information regarding your insurability will be treated as confidential. Foresters or authorized persons may, however, make a brief report thereon to MIB, a not-for-profit membership organization of insurance companies, which operates an information exchange on behalf of its members. If you apply to another MIB member company for life or health insurance coverage, or a claim for benefits is submitted to such a company, MIB, upon request, will supply such company with the information about you in its file. Upon receipt of a request from you, MIB will arrange disclosure of any information it may have in your file. Please contact MIB at 866-692-6901 (TTY 866-346-3642). If you question the accuracy of information in MIB's file, you may contact MIB and seek a correction in accordance with the procedures set forth in the federal Fair Credit Reporting Act. The address of MIB's information office is 50 Braintree Hill, Suite 400, Braintree, MA 02184-8734. Information for consumers about MIB may be obtained on its website at www.mib.com.

## **Producer Report**

Proposed Insured					
Fire	st name:	_ Middle name: Las	st name:		
Producer's name			Producer #	% of split	
1.	Indicate the anticipated rating class:			·	
	If underwriting approval is for a rating class other than as anticipated, Foresters will contact you and, if we do not receive direction otherwise, the certificate will be issued to maintain face amount.				
2.	Should the certificate's issue date be adjusted to s	ave the insurance age?		O Yes O No	
	If "Yes", additional premium may be required.				
3.	s the proposed insured you, your spouse/partner or your child/stepchild? O Yes O No				
4.	n the Application, are you the owner, payer or beneficiary? O Yes O No				
5.	Have you submitted an additional application to Foresters on a family member of the proposed insured or owner (if other than the proposed insured)?				
	If "Yes", list the name(s) in the Producer Comments	s section below.			
6.	Was a copy of the Buyer's Guide provided to the owner at the time of sale?		O Yes O No		
7.	. Indicate in the chart below if age & amount requirements were ordered (only if applying for a medically underwritten product).				
Age & Amount Requirements		Vendor	Date ordered		
Vita	als, paramed or medical (with or without lab tests)				

**Producer Comments** (Can be used to provide additional information relevant to the Application and must be completed if needed to qualify statements in the Producer Certification section.)

We may require additional information for each "Yes" answer to a question in the Lifestyle, either Medical, or a Rider section. You can help speed up the Underwriting process by completing the questionnaire, from the list below, that is applicable to each "Yes" answer or if an applicable questionnaire is not available by providing details in the Additional Information section. Please refer to the Underwriting Guide for a list of all available questionnaires.

Alcohol Usage	Chest Pain	Cyst, Lump or Tumor
Diabetes	Drug and Substance Usage	Mental Health